

FHA

	FHA FIXED RATE	FHA 3/1 HYBRID ARM	FHA 5/1 HYBRID ARM	
1. PRODUCT DESCRIPTION	FHA Fixed Rate Mortgage 15 to 30 year term in annual increments Fully amortizing Qualified Mortgage (QM) Safe Harbor loans are permitted Qualified Mortgage (QM) Rebuttable Presumption loans are permitted – refer to Qualified Mortgage (QM) Rebuttable Presumption section for requirements	 FHA Three Year Adjustable Rate Mortgage 30 year term Fully amortizing Non-Convertible ARM Plan ID FHAHY Qualified Mortgage (QM) Safe Harbor loans are permitted Qualified Mortgage (QM) Rebuttable Presumption loans are not permitted 	 FHA Five Year Adjustable Rate Mortgage 30 year Term Fully amortizing Non-Convertible ARM Plan ID FHAHY Qualified Mortgage (QM) Safe Harbor loans are permitted Qualified Mortgage (QM) Rebuttable Presumption loans are not permitted 	
2. ELIGIBLE PROGRAMS	203(b) 1-to-4 Family Home Mortgage Insura	nce Program		
3. INDEX	N/A	Weekly average yield of US Treasury Securities adjusted to a Constant Maturity of one year, Constant Maturity Treasury (CMT)		
4. MARGIN	N/A	2%		
5. ANNUAL CAP	N/A	1%		
6. LIFE CAP	N/A	5%		
7. RATE AT ADJUSTMENT	N/A	 Initial note rate is in effect for 36 to 42 months; thereafter the annual adjustment cap begins with the first adjustment Rate is equal to the note margin plus index rounded to the nearest .125%. Subject to annual/life caps 	 Initial note rate is in effect for 60 to 66 months; thereafter the annual adjustment cap begins with the first adjustment Rate is equal to the note margin plus index rounded to the nearest .125%. Subject to annual/life caps 	



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8. TEMPORARY BUYDOWNS	Not permitted					
9. QUALIFYING RATE	Qualify using the	initial note r	ate	Qualify using the greater of the fully indexed, full	y amortizing rate or note rate	
10. QUALIFYING RATIOS	AUS Decision	Minimum Credit Score	Maximum Qualifying Ratios			
		No score	Follow Agency Guidelines	Follow Agency Guidelines Pricing based off 580 score		
	Approve	580	Follow AUS (Ratio > 43% requires	No compensating factors required		
		620	Follow AUS	No compensating factors required		
			No compensating factors required • Energy Efficient Homes that exceed IECC standards may qualify borrower for		s may qualify borrower for stretch	
	Refer and Manual	580	37% / 47%	One of the following: • Minimum 3 months PITIA for 1-2 units or 6 months: • New total monthly mortgage payment not more thousing payment, whichever is less, and 1 x 30 in last months) • Residual Income		
	Underwrite		40% / 40%	Borrower with no discretionary debt with a minimus least 6 months	n of two established revolving credit lines open for at	
			40% / 50%	Two of the following: • Minimum 3 months PITIA for 1-2 units or 6 months • New total monthly mortgage payment not more thousing payment, whichever is less, and 1 x 30 in lasmonths) • Significant additional income not considered effectors.	nan \$100 or 5% higher that previous total monthly at 12 month housing history (cash out 0 x 30 in last 12	
11. TYPES OF FINANCING	Purchase Mortg Construction Me Rate & Term, Ca	ortgages – N	•	s follow FHA Handbook		



		STOCI	KTON	V S I	MORTGAGE			
				FHA				
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AN AMOUNT		MAXIMUM LOAN AMOUNT		HIGH BALANCE MAXIMUM LOAN AMOUNT		1		
			nits –	Continental U	S Alaska & Hawaii	Continental US	Alaska & Hawaii	4
			1	\$271,050	\$271,050	\$417,001	\$625,501	4
	Lowest Maxim		2	\$347,000	\$347,000	\$533,851	\$800,776	1
	(Floor)	0.01010	3	\$419,425	\$419,425	\$645,301	\$967,951	1
	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		4	\$521,250	\$521,250	\$801,951	\$1,202,926	1
			1	\$417,000	\$625,500	\$625,500	\$938,250	1
	Highest Maxim		2	\$533,850	\$800,775	\$800,775	\$1,201,150	1
	(Ceiling)	_	3	\$645,300	\$967,950	\$967,950	\$1,451,925	1
	(4	\$801,950	\$1,202,925	\$1,202,925	\$1,804,375	1
	Multiplied by the 3-4 Unit Propertie Loan amount must	nount may be oan Amount i praised value ments for exc appropriate L es st meet self-se	rounded of scalculated essive selutor. TV factor ufficiency	down to the neaded as the lesser ler contribution. See LTV Limita	arest \$1.00 of as/inducements to purch	ase		
//CLTV LIMITATIONS	Units	Base LTV			ELTV With Sec Fin from Gency/Non-Profit considers as instrumentality of government	dered Profit Go f considered a	ec Fin from a Non- ovt Agency not as instrumentality overnment	
					urchase			I
	1-4	96.5%	98	8.25%	100% (of cost to acquir	e) <u>c</u>	96.5% ¹	1
			Non-Arn	n's Length Tran	saction (Identity of Int	erest)		1
	1-4	85%	8	6.75%	85% (lesser of AV or S	P) 85% (less	er of AV or SP) ¹	I
	1	-			and the same of the same			ı

Please note that this is not a client offer or solicitation for all loan products listed. All loans submitted for purchase to Stockton Mortgage must be eligible for purchase by Stockton Mortgage and be in full compliance with the Stockton Mortgage Loan Product Matrix, Agency Selling Guide and Client Contract for each approved client.

¹Maximum CLTV may be exceeded by the amount of closing costs and prepaids



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14. SECONDARY FINANCING	Federal, state or local governmental agen FHA approved non-profit agencies that ar FHA approved non-profit agencies NOT co	e considered instrumentalities of government onsidered instrumentalities of government are a sprice. May be used for closing costs and prepaintion C	·
15. PROPERTY TYPES	Site Condos do not require project approv Leasehold Estates Modular, Precut, Panelized Housing Manufactured Homes Existing Construction Must be permanently installed on a site for New Construction — purchase/refinance or Eligible only if borrower is second purchase installed MH unit on site Must be a non-arms length transaction	or one year or more prior to date of application of completed new construction homes er of the property and seller is not the builder-cd d as real property as evidenced through tax cert adorsement required ched only ned only	ontractor or manufactured housing dealer who tificates or title policy to validate that both land and
16. OCCUPANCY	Primary Residence	· · ·	



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17. GEOGRAPHIC LOCATIONS	Alabama, Florida, Georgia, Indiana, Kentucky, Mississi	ppi, North Carolina, Ohio, Tennessee, and Texas						
19. ASSUMPTIONS	-	Permitted – FHA loans are assumable to credit worthy borrower only Stockton Mortgage does not perform creditworthiness reviews of assumption requests for servicing lenders						
20. ESCROW WAIVERS	Not permitted							
21. PREPAYMENT PENALTY	Not permitted							
22. UNDERWRITING	All loans must be submitted to TOTAL Scorecard							
	All loans must be underwritten by a DE Underwriter	All loans must be underwritten by a DE Underwriter						
	TOTAL Scorecard Approve may follow documentation requirements							
	See Credit section for additional restrictions							
	TOTAL Scorecard Refer and manual underwrite – Must meet manual underwriting guidelines							
	Manual Downgrade from Approve to Refer							
	A manual downgrade from a TOTAL Scorecard Appro	ve decision to a Refer/Manual Underwrite is required if addi	tional information not considered by TOTAL Scorecard					
	affects the overall insurability or eligibility of the mortg	age.						
23. PROCESSING STYLES	Per FHA Guidelines/Handbook							
24. BORROWER ELIGIBILITY	Permanent Resident							
	See 4000.1 for eligibility							
	Non-Permanent Resident							
	See 4000.1 for eligibility							
	Foreign Nationals							
	Not permitted							
	Trusts							
	See 4000.1 for eligibility							



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5. CO-BORROWERS	Co-Borrower and Co-Signer							
	Cannot be the seller, builder, real estate agent, etc. up	nless the seller is a parent						
	 Income, assets and debts from all borrowers (including 	Income, assets and debts from all borrowers (including co-borrowers/co-signers) are used in qualifying						
	Must have a primary residence in the US							
	Non-Occupant Co-Borrower							
	Max LTV 75% if not a family member							
	Max LTV 75% if parent is seller and non-occupant co-l	oorrower						
	If LTV exceed 75% for family member, one unit prope	rty only						
6. CREDIT	TOTAL Scorecard Approve – Credit evaluated by TOTA	L Scorecard, subject to clear CAIVRS, LDP and GSA search	results (see credit score requirements below)					
	TOTAL Scorecard Refer and manual underwrite – FHA	TOTAL Scorecard Refer and manual underwrite – FHA Credit Standards apply, subject to clear CAIVRS, LDP and GSA search results TOTAL Scorecard Refer and manual underwrite – FHA Credit Standards apply, subject to clear CAIVRS, LDP and GSA search results						
	Non-purchasing Spouse – See the Special Requiremen	Non-purchasing Spouse – See the Special Requirements/Restrictions section for community property states						
	Housing (Mortgage/Rental) Payment History (PITIA)	Housing (Mortgage/Rental) Payment History (PITIA)						
	Inclusive of all liens regardless of position							
	Applies to all mortgages on all financed properties							
	TOTAL Scorecard Approve (rental history not required) Follow TOTAL Scorecard (See Chapter 7F Credit for manual downgrade requirements)							
	TOTAL Scorecard Refer and manual underwrite							
	For Delegated Clients who underwrite and close loa	ns in their own name						
	It is recommended that the underwriter docume paid	ent and analyze the borrower's housing payments over the	e past 12 months as an indicator of how the new mortgage will be					
	For loans underwritten by Stockton Mortgage							
	• 0x30 in months 1-6							
	• 0x30 in months 7-12							
	Credit Score Requirements	Credit Score Requirements						
	Regardless of TOTAL Scorecard decision and manual u	nderwrite – 580						
	Significant Derogatory Credit							
	• See 4000.1 for:							
	Bankruptcy							
	Foreclosure							
	Pre foreclosure							
	Deed-in-lieu							
	Restructured Loans							
	Short Payoff							
7 ACCET/DECEDVIC	Payrauga Investment							
7. ASSET/RESERVES	Borrower Investment • Minimum down nayment is 3.5% of the sale price or a	nnraised value, whichever is loss						
	Minimum down payment is 3.5% of the sale price or a The down payment requirement cannot be met by be		foos or discount points or promium prising					
	- The down payment requirement cannot be met by bo	rrower paid closing costs, prepaid expense, commitment	rees or discount points or premium pricing					



and/or closing costs may be paid to s I limited to s Is (if applicable) ing costs	FHA 3/1 HYBRID ARM with premium pricing	FHA 5/1 HYBRID ARM
s in limited to s s (if applicable) ing costs	with premium pricing	
n limited to s s (if applicable) ing costs		
ne able to document) with the bor form of cash is not acceptable all government agencies and FHA A sing costs and prepaid expenses. N cations may also provide gift funds ayoff borrower's debts. Must be a ntification Number for the charital	parent, grandparent, spouse, adopted son or daughter, step rrower Approved non-profit agencies considered by FHA to be an in Must be approved by Stockton Mortgage. s/grants to be used for down payment, closing costs and/or approved by Stockton Mortgage. ble organization	strumentality of the government may provide funds for prepaid expense. Funds derived from these sources
efer and manual underwrite onths PITIA	on 1-2 unit properties only	
p a si i a a a a a a a a a a a a a a a a	e able to document) with the bor orm of cash is not acceptable al government agencies and FHA ing costs and prepaid expenses. Nations may also provide gift fund- ayoff borrower's debts. Must be a diffication Number for the charital, the non-profit's gift document prove e conths PITIA ds may be used as cash reserves of efer and manual underwrite conths PITIA	al government agencies and FHA Approved non-profit agencies considered by FHA to be an ining costs and prepaid expenses. Must be approved by Stockton Mortgage. ations may also provide gift funds/grants to be used for down payment, closing costs and/or ayoff borrower's debts. Must be approved by Stockton Mortgage. ations Number for the charitable organization al, the non-profit's gift documentation must be reviewed to ensure no repayment is required al, the non-profit's gift documentation must be reviewed to ensure no repayment is required approve be contained as cash reserves on 1-2 unit properties only agree and manual underwrite onths PITIA



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28. EMPLOYMENT/INCOME	Form 4506-T • Prior to Final Underwriting Decision (Non-delegated clients) or Prior to Funding (Delegated Clients) • 4506-T must be processed for each borrower. Obtain as appropriate: • tax return transcript(s) when the personal income tax return(s) are used for qualification (self-employment, rental income, >25% income earned from commission, etc.); or • W-2 or 1099 transcript(s) for salaried borrowers or for borrowers with other types of income not documented with tax returns (retirement, social security disability, etc.) • At Closing • 4506-T must be signed by each borrower					
29. LIMITATIONS ON OTHER R.E. OWNED	Borrower may own no more than one FHA loan with	maximum financing				
30. APPRAISER REQUIREMENTS	 All appraisals must be completed by an appraiser on FHA's approved list on the FHA Connection with State Certification designation of Certified General or Certified Residential The assigned appraiser must perform the physical inspection of the property and may not sign an appraisal performed by another appraiser Appraiser must comply with the FHA Appraisal Independence Policy 					
31. APPRAISAL REQUIREMENTS	See the National HOC Reference Guide Natural Disasters – Loans that are secured by properties located in areas federally declared as major disaster areas must follow					
32. MORTGAGE INSURANCE	Mortgage insurance is required for all loans See the attached chart for details on Upfront MIP (UFMIP) and annual MIP					
33. QUALIFIED MORTGAGE (QM) REBUTTABLE PRESUMPTION	 A transaction is classified as a Qualified Mortgage (QM) Rebuttable Presumption when the APR is greater than Average Prime Offer Rate + 1.15%+ Annual MIP Factor which can be categorized as a Higher Priced Covered Transaction (HPCT) Refer to the Compliance Manual for a full description of Rebuttable Presumption 3/1 and 5/1 ARM products are not permitted All manufactured homes are considered to be Qualified Mortgage (QM) Safe Harbor 					
34. SPECIAL REQUIREMENTS/ RESTRICTIONS	FHA maximum mortgage amount calculation to be d credits to calculate final mortgage amount Property Flipping	esser of the contract sales price, appraised value or initial ocumented using FHA Maximum Mortgage Calculation Wo	orksheet or similar summary of component costs and			
	Ineligible • The Energy Efficient Mortgage Program • Mortgage Credit Certificate (MCC)/Section 8 Voucher	rs				



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34. SPECIAL REQUIREMENTS/ RESTRICTIONS	A copy of the FHA Connection screen results for all set of the name of any party to the transaction appears of seller appears on the LDP list and the property being set of CAIVRS CAIVRS CAIVRS for all borrower on the transaction: Bor timited Denials of Participation (LDP) List Examine/Search the list for all parties to the transaction, and all licensed professionals contracted to should also be searched Government Services Administration's (GSA) Lists Examine/Search the list for all parties to the transaction.	on any of the lists below, the application is not eligible for	mortgage insurance (An exception may be made when a ate agents, and Loan Officers. The appraiser, termite ng, air conditioning, roofing and electrical companies ate agents, and Loan Officers. The appraiser, termite			
35. INTERNET LINKS	Access Mortgagee Letters, National HOC Reference Gu HOC National Reference Guide FHA Maximum County Limits FHA Connection HUD Forms, Handbook & Mortgagee Letters	ide, HOC Letters, Handbooks				

MORTGAGE INSURANCE PREMIUM FACTORS CASE NUMBERS ASSIGNED ON OR AFTER 1-26-15						
LTV	Base Loan Amo	unt <= \$625,500	Base Loan Amo	ount > \$625,500		
Loan Term	UFMIP	Monthly	UFMIP	Monthly		
>95% LTV Greater than 15 years	1.75%	85 bps	1.75%	105 bps		
<=95% LTV Greater than 15 years	1.75%	80 bps	1.75%	100 bps		
> 90% LTV Less than or equal to 15 years	1.75%	70 bps	1.75%	95 bps		
> 78% and <=90% LTV Less than or equal to 15 years	1.75%	45 bps	1.75%	70 bps		
<=78% LTV Less than or equal to 15 years	1.75%	45 bps	1.75%	45 bps		

Duration of Annual MIP based upon amortization term and LTV ratio at origination

- LTV <= 90% 11 years
- LTV > 90% Loan Term

MORTGAGE INSURANCE PREMIUM FACTORS CASE NUMBERS ASSIGNED ON OR AFTER 6-3-13 AND PRIOR TO 1-26-15						
LTV	Base Loan Amo	ount <= \$625,500	Base Loan Amount > \$625,500			
Loan Term	UFMIP	Monthly	UFMIP	Monthly		
>95% LTV Greater than 15 years	1.75%	135 bps	1.75%	155 bps		
<=95% LTV Greater than 15 years	1.75%	130 bps	1.75%	150 bps		
> 90% LTV Less than or equal to 15 years	1.75%	70 bps	1.75%	95 bps		
> 78% and <=90% LTV Less than or equal to 15 years	1.75%	45 bps	1.75%	70 bps		
<=78% LTV Less than or equal to 15 years	1.75%	45 bps	1.75%	45 bps		

Duration of Annual MIP based upon amortization term and LTV ratio at origination

- LTV <= 90% 11 years
- LTV > 90% Loan Term